

Christopher Ducharme

Business professional experience primarily in React, but with an interest in JavaScript and the front-end of applications. Experienced in leading and collaborating with teams while integrating new systems and technologies. Passion for developing collaborative personal relationships while driving towards business development, innovation, and growth.

Skill

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|--|--------------------------------|
| ● Account Management | ● Human Resource Management |
| ● Programming Languages: React, HTML5, CSS | ● Product Marketing Innovation |
| ● Business Strategy | ● Talent Development |
| ● Database Languages: MongoDB | ● Conflict Resolution |
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Work Experience

Branch Manager December 2018-January 2020

Ladd's Turf, Golf & Utility, Jackson, MS

Decreased expenses by streamlining training and reducing unbilled overtime. Managed all HR Functions including counseling and corrective action, benefits and payroll. Ensure Daily Branch Operations follow regulator guidelines and successfully pass annual internal audits.

- Managed Branch staff of five along with coordinating daily with 12 department heads spread over 5 branches.
- Streamlined Fleet Truck scheduled and increased Pickup and Delivery Revenue by 7%
- Oversaw complete storefront remodel, which included re-arrangement of aisles to direct customer flow toward higher profit merchandise.

Commercial Sales Representative June 2015-November 2018

Ladd's Turf, Golf & Utility, Jackson, MS

Generated Sales leads through cold calling, telemarketing, conference networking and referrals. Processed orders, quotes and proposals in accordance to Mississippi State Contract requirements. Anticipate Customer Account needs with positive solutions in a timely manner.

- Utilizing cold calling and onsite meetings, unit sales increased by 46%
- By employing EKA Government Contract Databases and partnering with U.S. Communities Government Purchasing Alliance, Mississippi State contract sales increased by 32%

Service Agent

Enterprise Rent-A-Car, Richmond, KY August 2014- May 2015

- Created a daily route to chauffeur customers around the Metropolitan area.
- Provided customer service via phone regarding rental car reservations.
- Executed transactions of rental cars between Lexington Branch and Enterprise HUB at airport.

Intern

Big Springs Country Club, Louisville, KY May 2013-August 2013

- Served as initial contact with members in pro shop via telephone, email, in person.
- Executed set up for monthly tournaments for members and public.

- Collaborated with operations team and executed marketing strategies to engage members at club.
- Coached children ages 4-14 in junior clinic for 8 weeks.

Intern

Oldham County Country Club, Buckner, KY

May 2012-August 2012

- Educated children ages 4-14 in the OCCC Junior Golf Program for 10 weeks.
- Assisted staff in the pro shop with shipment, and accounting information.
- Organized clubhouse apparel and accessory displays.
- Assisted with Rules Marking to prepare golf course to be tournament ready.

Projects

BREWqeury -

March 2020

Site: chrisducharme1793.github.io/Project_01/ | Github: github.com/ChrisDucharme1793/Project_01

A brewery locator for any city you would like to search.

- Tools used: HTML5, CSS, JS, Bulma, FourSquare and MapBox API.

Essential Goods Locator -

May 2020

Site: <https://essential-goods-locator.herokuapp.com/> | Github: github.com/ChrisDucharme1793/Project_02

Product inventory checker for specific goods during the the Covid-19 pandemic

- Tools used: HTML5, CSS, JS, Node.js, Express, Handlebars, TailwindCSS, Sequelize & Bootstrap

BETU-LATER-OR-

July 2020

Site: <https://Betulateor.herokuapp.com/> | Github: github.com/ChrisDucharme1793/final_project

Live sports Gambling Simulator

- Users can use the app to keep track of current bets along with getting odds as they are published by sports bookies around the world
- Tools used: HTML5, CSS, JS, Bulma, React, MongoDB, Passport, Bootstrap, Heroku, Rapid API

Education

Certification of Completion of Coding Bootcamp

Graduated July 2020

University of Texas San Antonio

Bachelor of Business Administration

Graduated May 2015

Eastern Kentucky University, Richmond, KY

- Major: Business Management

Skills Training

PGA Apprentice

Fall 2011-Present

Professional Golf Association

- Level 2 qualification